

## A Spectralink Job Aid

# PIVOT:SC 8744

## On-site WorkSmart Demo



By the time you perform the on-site WorkSmart demo, your prospect has likely decided on the technology. They still may be unsure of the WorkSmart features and applications they need, so the demo provides another opportunity to learn about their needs and talk about solutions. The purpose of the demo is to “whet the appetite” of your prospect. It often provides the first look at the product, so be sure to let your prospect hold, try, and even test the durability of the handset.

**NOTE:** This job aid covers the PIVOT:SC 8744 handset, but can be adapted for the PIVOT:S 8742 handset.  
Always charge the battery fully before a demo.

ITEM #	Feature Description / Highlights
1	<b>WorkSmart Device Model:</b> Name the model #; point out how PIVOT combines a smartphone-like design with durability of a work phone; describe the customizable platform with feature licenses; explain the differences of the two models
2	<b>Power Button:</b> Press to power phone on/off; after powering on, the Spectralink logo will appear and then the PIVOT logo, followed by the lock screen; swipe or enter security PIN to open Home screen ( <i>NOTE: the lock screen is configurable by the administrator</i> ); press and hold this button to power off; confirm by tapping OK
3	<b>Speaker:</b> Emphasize the familiarity of the device design with the speaker top center ( <i>also one on back of device</i> )
4	<b>Home Screen:</b> Android-based with intuitive touch-screen UI with pan, zoom, and swipe navigation and applications; status bar displays signal strength, battery life, and time in upper right and notifications (e.g. missed calls/voicemail messages/handset registry confirmation) in upper left; blinking LED indicates notification; Favorites tray displays; Home screen icons: defaults include the Spectralink Dialer, Email, Applications, Calendar, and Web browser; navigation shortcuts, including Back, Home, and Show Recent below icons ( <i>see back for more detail</i> )
5	<b>Microphone:</b> Same placement as smartphone—familiar orientation/easy to use
6	<b>Push-to-Talk (PTT):</b> Walkie-talkie functionality for group broadcasting, if enabled ( <i>requires feature license</i> )
7	<b>Volume:</b> Adjust volume by pressing up or down
8	<b>USB Port:</b> Convenient charging with USB charger; plug in powered-on handset after each shift or overnight
9	<b>Headset Jack:</b> Direct audio to a headset via this jack; uses a common Android headset
10	<b>Panic Button:</b> Red button on top of phone sounds an alarm and instantly calls a pre-programmed emergency number, if enabled ( <i>requires feature license</i> )
11	<b>Camera (8744 only):</b> High resolution digital camera
12	<b>Rear Speaker:</b> Tap speaker icon in the active call screen to enable speakerphone/convenient hands-free use
13	<b>Battery:</b> Designed for full-shift use with up to 8 hours of talk time/20 hours of standby; easy-access removable battery pack; Quad Charger and extra battery packs ensure handsets are fully charged and always available

## App-Driven Home Screen

PIVOT devices are Android-based and app-driven, not menu driven. Tap the icons to access the various features. Tap the Handset icon to make a phone call, the Email icon to access email, the Apps icon to access applications, the Calendar icon to open the calendar, and the Internet icon to open the browser.

ITEM #	Feature Description / Highlights
14	<a href="#">Access the Dialer</a>
15	<a href="#">Open email</a>
16	<a href="#">Access Applications</a>
17	<a href="#">Open Calendar</a>
18	<a href="#">Open Web Browser</a>



## Making a Phone Call

After tapping the Phone icon, the dialer opens with four main tabs at the top of the screen.

ITEM #	Feature Description / Highlights
19	<b>Keypad tab:</b> This is default tab
20	<b>Recent tab:</b> Access a list of recent calls
21	<b>Contacts tab:</b> Opens a list of contacts populated by the People app
22	<b>Corporate Directory tab:</b> If activated by administrator, access corporate directory here



## Access Apps and Customize Home Screen

After tapping the Apps icon, the Apps Launcher opens.

ITEM #	Feature Description / Highlights
23	<b>Apps:</b> Apps can be added to or removed from the Home Screen as with any Android device. To add an app, press and hold the app icon and then drag it until the Home Screen appears; to remove an app from the Home Screen, press and hold the app icon and drag it to the X Remove area when it appears.



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